

# APL Fulfillment Financial Services

Smarter Financial Models for a **Subscription-Driven World**



## What We Do

APL Financial Services delivers integrated financial and technology solutions that simplify how organizations acquire, use, and refresh technology:

- Flexible financing, deferred payment options
- Subscription-based hardware and software models
- Technology buyback and asset recovery programs
- Lifecycle management and end-of-contract planning
- Hardware, software, and IT product sourcing

Our goal is simple: give you access to the technology you need without locking you into outdated ownership models.

Organizations rely on subscriptions every day to power critical operations — software platforms, cloud services, data storage, and applications that evolve constantly. Yet many still purchase the hardware that runs these systems outright, absorbing immediate depreciation, unpredictable refresh cycles, and long-term disposal challenges.



APL Fulfillment Financial Services helps businesses shift to a more flexible, modern approach. Our financial services are designed to align hardware, software, warranties, and support into one predictable, all-inclusive subscription so technology becomes a manageable operating expense instead of a capital burden.

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# One Subscription, One Cost, No Surprises

APL's As-a-Rental model replaces large upfront purchases with a fixed, per-user cost that covers everything required to operate your technology environment.

This includes:



Hardware



Software



Warranties



Maintenance & support



Refresh & lifecycle planning

Instead of managing multiple contracts and unpredictable costs, organizations benefit from one bundled payment that remains consistent year after year.

## As-a-Rental Offerings:

- Hardware as a Rental (HaaS)
- Software as a Rental (SaaS)
- Device as a Rental (DaaS)

These models are ideal for organizations that want predictable budgeting, faster access to new technology, and reduced financial risk.



## What Can Be Bundled

- Computing devices
- Storage solutions
- Networking equipment
- Peripheral devices

Everything is structured around your operational needs — whether supporting officers in the field, clinicians in hospitals, or teams across distributed environments.

## Why Subscription Makes Financial Sense

- Predictable, fixed costs per user
- Improved cash flow and budget control
- Faster access to current technology
- Reduced risk from obsolescence and depreciation
- Increased operational efficiency

Just as software subscriptions eliminate upgrade headaches, subscription-based hardware ensures you're never stuck managing outdated equipment.







## Unlocking Value Across the Technology Lifecycle

Technology starts depreciating the moment it's deployed. APL's technology buyback program helps organizations recover value from aging or unused equipment and redirect that capital into future technology needs. Rather than absorbing losses or managing disposal internally, APL provides a structured path to reinvestment through responsible reuse, resale, or retirement.

## Markets & Industries We Support

APL Fulfillment serves organizations across: education, healthcare, manufacturing, utilities, and transportation. With deep expertise in hardware, software integration, and rugged technology, our solutions are built for real-world operational demands.



## Why Choose APL Fulfillment Services?

Organizations trust us for our flexibility, deep expertise, and decades of experience across financial services and IT asset management. Our certified project managers, leasing specialists, and industry experts work together to deliver personalized solutions that simplify budgeting, reduce risk, and support long-term operational success.

## Experience the Difference

Discover how subscription-based technology and smarter financial models can simplify operations, stabilize budgets, and accelerate innovation. Contact APL Fulfillment Services today for a complimentary 30-minute consultation.

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